

DB GROUP CONSULTING

> **knowledge** *summit*



Join us for the
Knowledge Summit

> Wednesday, April 18, 2012
Dieppe Arts and Culture Centre, Dieppe NB

Learn more and register online
www.dbgroupinc.ca

sage

DB Group Consulting joins Sage's prestigious President's Circle

Honoring its top 5 business partners in North America, Sage has named Dieppe's DB Group Consulting to its 2011 President's Circle as a leading performer in the sales, installation and support of the Sage ERP Accpac, Sage CRM, Sage HRMS and Sage Fixed Asset software products.

"We honor DB Group Consulting Inc. for their hard work and their focus on our mutual customers," indicated Sage Vice-President, Tom Miller. "Congratulations to the entire team at DB Group Consulting for this accomplishment."

"We truly appreciate this acknowledgement from Sage," responds Denis Boudreau, President of DB Group Consulting Inc. "Most of all, we sincerely thank all our customers for the confidence they continue to place in us in helping them grow their business."

With offices in New Brunswick and Nova Scotia, DB Group Consulting provides End-to-End Business Management Solutions to companies of all sizes through needs analysis, project management, implementation, training and custom reports while offering bilingual service and support.



DB Group Consulting est admis au prestigieux Cercle du Président de Sage

Mettant à l'honneur ses 5 principaux partenaires en Amérique du Nord, la société Sage a admis DB Group Consulting de Dieppe au sein de son Cercle du Président 2011 à titre de chef de file dans la vente, l'installation et le soutien des solutions Sage ERP Accpac, Sage CRM, Sage HRMS et Sage Fixed Asset.

« Nous soulignons les efforts et l'engagement de DB Group Consulting Inc. envers nos clients mutuels, a indiqué Tom Miller, vice-président de Sage. Félicitations à toute l'équipe de DB Group Consulting pour cet exploit. »

« Nous apprécions cette reconnaissance de la part de Sage, a répondu Denis Boudreau, président de DB Group Consulting Inc. D'abord et avant tout, nous remercions nos clients de la confiance qu'ils nous accordent comme partenaire dans le développement de leur entreprise. »

Avec des bureaux au Nouveau-Brunswick et en Nouvelle-Écosse, DB Group Consulting offre des solutions complètes aux entreprises de toutes les tailles par l'analyse des besoins, la gestion de projets, l'implantation, la formation et l'élaboration de rapports sur mesure tout en offrant un service et un soutien bilingue.



DB GROUP CONSULTING knowledge summit

Join us for DB Group Consulting's Knowledge Summit

› **Wednesday, April 18, 2012**
Dieppe Arts and Culture Centre, Dieppe NB
8:00 am to 5:00 pm
Registration fee: \$25

With representatives from Sage, DB Group Consulting and other invited guests, we provide you with a full day of knowledge and training whether you're a current Sage software user or new to their products. Business owners, management, accounting and human resources personnel will discover valuable information and tools to help grow their business. *All for only \$25.00 including coffee breaks and lunch!*

Sessions include:

- › Sage CRM
- › Sage HRMS
- › Sage Premier Development Solutions
- › Sage Intelligence
- › Sage Municipal Solution
- › Sage ERP Accpac
- › Sage Fixed Asset
- › Sage Accountants Network
- › IT Consultants and Expo

More in-depth training including sessions on **Crystal Reports** and **Sage Intelligence** will be offered on **April 17 & 19**.

For more information, complete schedule and to register, visit www.dbgroupinc.ca

Participez au Knowledge Summit présenté par DB Group Consulting

› **Le mercredi 18 avril 2012**
Centre des arts et de la culture de Dieppe, Dieppe (N.-B)
De 8 h à 17 h
Inscription : 25 \$

En compagnie de représentants de Sage, DB Group Consulting et autres invités, nous vous proposons une journée remplie de connaissances et de formation que vous soyez déjà utilisateur ou non des solutions Sage. Propriétaires d'entreprise, gestionnaires, personnel du service de comptabilité ou de ressources humaines, vous y découvrirez informations et outils inestimables dans le développement de votre entreprise. *Et ce pour seulement 25 \$ incluant les pauses-café et le dîner!*

Présentations à l'affiche :

- › Sage CRM
- › Sage HRMS
- › Sage Premier Development Solutions
- › Sage Intelligence
- › Sage Municipal Solution
- › Sage ERP Accpac
- › Sage Fixed Asset
- › Réseau comptables Sage
- › Consultants et exposants du milieu des TI

Une formation approfondie sur les logiciels **Crystal Reports** et **Sage Intelligence** sera offerte les **17 et 19 avril**.

Pour plus d'information, l'horaire complet et pour vous inscrire, consultez le www.dbgroupinc.ca

REGISTRATION

April 17 – 19, 2012 Arts and Culture Centre, Dieppe NB

COMPANY: _____

ATTENDEES: _____

CONTACT: tel: _____ fax: _____ email: _____

	NUMBER ATTENDEES	PRICE EACH	EXTENSION
April 17, Crystal Reports Training	FULL	\$125.00	FULL
<ul style="list-style-type: none"> • <i>Fall schedule Dieppe September 19, Halifax October date to be advised</i> • <i>DB Group Consulting is accepting names for fall schedule, please email salesdbg@dbgroupinc.ca</i> 			
April 18, KNOWLEDGE SUMMIT (lunch included)	_____	\$25.00	_____
April 19, Sage Intelligence (BI tool) Training	_____	N/C	_____
Total			_____
Plus HST @ 13%			_____
Registration Fee.....			_____

INVOICE MY COMPANY _____

VISA/ MC no.: _____ **expiry:** _____ **name:** _____

Registrants are requested to **complete this form** & submit it by:

Fax: 506-854-2063

Email: salesdbg@dbgroupinc.ca

Mail to: DB Group Consulting Inc 185 Nepisiguit Drive Dieppe, NB E1A 7N1

For additional info contact: 866-854-2064

ATTENTION PROFESSIONALS

Professional Development Credits available on request. Please notify registration and pick up your PDC letter at registration table, day of the event.

EVENT PRIZE: FREE Admission for one including return airfare to Sage Summit 2012 Customer Days



Partner Days: August 12–14 | Customer Days: August 14–17
Nashville, TN | Gaylord Opryland Resort and Convention Center

Be sure to bring your business card to enter and win

A G E N D A

April 17th **Crystal Reports Training**

- 9:00 AM – 4:00 PM** **Crystal Reports Training, hands on training**
- Introduction to Crystal Reports
 - Limited number of computers provided or bring your laptop
 - Maximum size, 16 attendees
 - Lunch included
 - Pricing includes April 18th concurrent sessions

April 18th **MAIN EVENT, concurrent sessions (course description included)**

8:00 AM – 8:45 AM **Registration, refreshment / coffee, static displays**

- 8:45 AM – 9:15 AM** **Welcome address (auditorium)**
- Denis Boudreau, President DB Group Consulting Inc
 - Mike Wingrove, Senior Director of Sales, Sage

9:15 AM – 11:45 AM **Concurrent sessions (room to be advised, break included)**

Sage CRM, presenter Rob Lawson, Field Sales Engineer III

Sage HRMS, presenter Angela Nigro, Regional Manager Canada

Sage 300 ERP (Accpac) Premier Development Partner

presenter Robert Lavery, Lavery and Associates, Ontario Canada

IT Providers concurrent presentations

1. GEEKS UNLIMITED, Jeff Marr, Trusted IT Business Advisor
2. ABM Integrated Solutions, Toby Keeping, Business Development Executive
3. Coral Business Communications Inc., Denise Leblanc, Telecommunications Consultant
4. Brain Diesel, Glen Munroe, Microsoft Office Certified Professional

AM Break **Ask us a question**, DB Group Consulting employees and Sage available to answer your questions.

- Noon – 1:30 PM** **Lunch, M.I.C. Restaurant (next door) buffet style**
- Static displays available
 - Ask us a question, DB Group Consulting team available
 - IT Providers available

1:30 PM – 2:45 PM

Concurrent sessions

Sage Intelligence, presenter Rob Lawson, Field Sales Engineer III

Sage HRMS / Time America (time and attendance), presenter Angela Nigro, Regional Manager Canada and Mathieu Bourgeois, DB Group Consulting & Time America certified consultant

Sage 300 ERP (Accpac) Premier Development Partner
presenter Robert Lavery, Lavery and Associates, Ontario Canada

Sage Municipal Solution, Harold Hogan, Director, Northeast Sales, Continental Utility Solutions, Inc including Town of Sackville representative and Joey Laforge, DB Group Consulting certified consultant

2:45 PM – 3:15 PM

Refreshment break

- **Sage Summit 2012 - Draw**, premier customers and partners conference, Nashville TN USA
 - Admission for 1 offered by Sage
 - Return flight, for 1 offered by DB Group Consulting Inc
- Static displays available
- Ask us a question, DB Group Consulting team available
- IT Providers available

3:15 PM – 4:30 PM

Concurrent sessions

Sage 300 ERP (formerly Sage ERP Accpac), Denis Boudreau, President DB Group Consulting and certified consultant 14+ years

Which Fixed Asset is Right for You, Sage Fixed Asset & Norming Fixed Asset, Robert Lavery, Norming Fixed Assets & Joey Laforge, DB Group Consulting, Sage Fixed Assets certified consultant

Sage Accountants Network, Ask Sage, Sage Summit, Mike Wingrove, Senior Director of Sales, Sage

April 19th

Sage Intelligence (BI Tool, KPI, Score Cards)

9:00 AM – Noon

Report Manager, Connector, Analysis, Report Designer
Presenter Rob Lawson, Field Sales Engineer III

Included with

- Sage Intelligence for Sage 300 ERP (formerly Sage ERP Accpac)
- Sage Intelligence for Sage Simply Accounting
- Sage Intelligence for Sage ERP X3

Also available for, SYSPRO, SAP Business One and ODBC database solutions

Nine ways Knowledge Summit Adds Value to your Business Management Solution

- Access a wide variety of productivity-boosting training for one low price
- Achieve hard dollar savings
- Solve problems get answers
- Find products or solutions that save you time and money, and headaches
- See what's next in business technology
- Swap ideas with others, build your network through face-to-face interaction
- Gain insight from experts on today's issues and how they effect you
- Educate your entire cross-functional team
- Receive Professional Development Credits

Course Detail Descriptions

> Sage CRM

CRM - Customer Relationship Management - is more than just a software application. It is a business solution for all your customer-centric processes. It covers every interaction with your customer across your entire business. It improves internal business processes, enables closer management of new and existing customer relationships, increases revenues and decreases inefficiencies, and provides management with timely and reliable insight to guide decisions.

Ease-of-Use:

- Easy to use
- Intuitive user interface
- Easy to navigate
- Easy to learn and adopt
- Easy to personalise
- Roles-based interactive dashboards out-of-the-box
- Graphical workflow orchestration out-of-the-box

Ease-of-Access Anytime, Anywhere:

- Fully web-based for anytime, anywhere access
- Web access from any mobile device
- Bespoke iPhone experience
- Real-time synchronization with MS Exchange
- 24 hour access up-to-date communications, calendar and contacts regardless of device or location

Ease-of-Customisation:

- Open architecture for easy customisation
- Codeless customisation
- Fully customisable business process workflow orchestration
- Fully customisable dashboards

Business Integration:

- Sage ERP integration
- MS Exchange integration
- MS Outlook integration
- Social media integration
- Web-self service
- Easy integration with third party applications

Fast, Flexible Deployment:

- Available on-premise, in the cloud or on-demand
- Fully web-based for rapid roll-out and ongoing administration
- Easy to use for rapid user adoption
- Rapid ROI
- Low TCO

> Sage HRMS

Sage HRMS and payroll solutions offer small to medium-sized organizations the tools needed to excel at employee management. Elevate the level of service your HR department provides to your organization with easy-to-use software that helps you deliver crucial process and decision support to management. Sage HRMS solutions enable you to provide your organization with outstanding service that helps increase employee motivation and retention. They also allow you to improve organizational efficiency by automating employee-related procedures and help you to positively impact the bottom line by delivering crucial employee analytics to support decision-making.

Modules include:

- Sage HRMS
- Sage HRMS Payroll
- Sage Employee Self Service
- HR Actions
- Sage Knowledge Sync
- Cyber Recruiter
- OrgPlus for HRMS
- Sage Benefits Enrollment
- Sage HRMS Benefits Manager
- Sage Crystal Dashboards
- Talent Management
- Learning Management
- Performance Management

> Sage Intelligence

Sage Intelligence offers business intelligence software that leverage the power of Microsoft® Excel as a report writer, delivering sophisticated reporting to your desktop. Automate the production of your management accounts, get real-time graphical overviews of your business, undertake high speed multi-dimensional analysis of large volumes of data and distribute authenticated real time reports securely.

Sage Intelligence is integrated and bundled with Sage 300 ERP (formerly Sage ERP Accpac), Sage Simply Accounting, Sage ERP X3 plus other accounting systems like Syspro, SAP Business One, whereby the software draws data directly from a company's existing accounting or payroll application and provides smart business reporting through automated, real-time financial and business management reports in familiar Excel format. Get the right information at the right time, presented the way you choose.

As part of the Sage 300 ERP (formerly Sage ERP Accpac) you get the Intelligence application, which includes:

- Standard report templates for management (financial reports, dashboard, financial analysis/trends), sales, purchases, inventory and Top five product, customer and vendor KPI reports). Does not include data cubes (requires Analysis module).
- Connection to only one Sage 300 ERP company database at a time only (although can connect individually to multiple Sage 300 ERP company databases). You will also receive a single FREE user license for the Intelligence Report Manager, which allows the user to:
- Author new reports (organizing, creating, editing), as well as filter and aggregate data based on existing data containers and available fields only.
- Set permissions/security for modules and/or licenses as well as individual reports.

> Sage Premier Development Partner

applications adds functional value to one or more Sage solutions in the Sage Business Solutions Division

Pacific Technology Solutions, www.pacifictechsol.com specialize in accounting modules that provide focused functions that are common to many types of business. PTS has an impressive number of customers around the world using our Sage 300 ERP products, as well as other client specific systems developed with the latest technologies.

- | | |
|---|------------------------|
| - Purchase Workflow | - Internal Issues |
| - Web Requisitions & Approvals (Cloud Base) | - Committed Accounting |
| - Workflows & Notifications | - Funds Availability |
| - Workflow Documents | - Audit Logger |

Orchid Systems, www.orchidsystems.biz is a Gold Sage 300 ERP Accpac Development Partner and has been part of the Accpac community for over 15 years. Orchid has developed a number of products for Sage ERP 300 (formerly Sage ERP Accpac) that addresses real world issues.

- | | |
|---|--|
| - EFT Processing | - Process Scheduler |
| - Inter Entity Transactions | - Information Manager |
| - Inter Entity Trade | - Info-Explorer and Info-Explorer Lite |
| - Return Material Authorization and Repair Tracking | - Bin Tracking |

Systronics, www.systronics.com with over 35 years experience in business solutions, SYSTRONICS is recognized as a reliable partner by vendors and customers alike, in providing total solutions ranging from software development to ERP implementations to IT infrastructure installations.

- | | |
|------------------------|--------------------------------|
| - AR-AP Settlement | - Field Extender |
| - Cashflow Forecasting | - Revenue and Expense Deferral |
| - Cash Works | - ToolPac (subscription) |

Norming Software, www.norming.com as a successful Sage 300 ERP development partner, Norming Software began the partnership with Sage 300 ERP in 1999. The successful development is based on our expertise at Accpac SDK and our Accpac ERP implementation experience for about 10 years. We are one of premier Sage Accpac Solution Providers in Asia.

- eTimesheet
- Asset Management
- Payroll Manager
- Expense Reimbursement
- Bank security
- Inventory security
- Purchase security
- Sales security

> Sage Fixed Assets

The Sage Fixed Assets delivers powerful, easy-to-use fixed asset management solutions to businesses of all sizes. Sage Fixed Assets provides fixed asset depreciation calculations for financial and tax reporting, asset inventory reconciliation, customized reporting, and construction in progress management. Sage Fixed Assets helps companies manage their vital fixed assets, identify missing assets known as “Ghost Assets”, and eliminate overpayment on taxes and insurance.

Sage Fixed Asset solutions are designed to work with general ledger systems: links allow information to travel between Sage Fixed Assets and your accounting program in a standardized format, eliminating redundant data entry, increasing accuracy, reducing costs, and saving time.

Norming Fixed Assets

Norming Asset Management is a powerful and complete asset management solution with Sage 300 ERP (formerly Sage ERP Accpac). The core functionality module, **Asset Accounting**, can be used to process all the asset accounting transactions, including acquisition, depreciation, adjustment, disposal, merge and split. The higher functionality module, **Asset Maintenance** and **Asset Leasing** can be used to facilitate the asset maintenance and lease management.

> Sage Accountants Network

The Sage Accountants Network is a program of product solutions, support and benefits for the accountants, bookkeepers and consultants who support Sage products. At Sage we recognize the work you do, providing top notch service to our mutual clients, and we’ve created a program to support you and your business.

The Sage Accountants Network has a membership offering for accountants, bookkeepers or consultants of Sage 300 ERP (formerly Sage ERP Accpac), Sage Simply Accounting, and Sage Business Vision. The program is designed to maximize the productivity and reach of accountants and bookkeepers in Canada who support clients using one of our Sage products, while minimizing the overall financial investment.

> Sage 300 ERP

Sage 300 ERP (formerly Sage ERP Accpac) is an award-winning business management solution built on world-class architecture. Designed for companies of all sizes, Sage 300 ERP runs on your choice of database—providing the foundation for an integrated suite of end-to-end business management applications. Sage 300 ERP delivers high performance, advanced functionality, and unmatched freedom of choice.

Sage 300 ERP Extended Enterprise Suites

The Sage 300 ERP Extended Enterprise Suite provides you with the tools and the flexibility to successfully accelerate your business expansion. Leverage greatly improved integration within the family of Sage 300 ERP Extended Enterprise Suite products including SageCRM, Sage Intelligence, Sage Fixed Asset, and Sage HRMS.

> Sage Municipal Solution

Whether your municipality is an incorporated city, growing town or a rural village, you'll find the right solution in the Sage ERP Municipal Suite.

Sage provides an integrated suite of applications to streamline your municipal requirements, reporting and support processes at virtually any touch point. As the municipal CAO, treasurer or clerk of a municipality, you know that the key to success is a streamlined and efficient financial solution that presents all the information quickly to your council and public when they need it.

The Continental Billing System for Windows (CUSI) – Premier Solution

CUSI has been a leading developer of utility billing and management software since 1984. CUSI was one of the first companies to develop a windows solution when it released **Continental's Billing System for Windows** in 1997. Recently, CUSI released UMS.net (Utility Management Solution .net) the first fully developed utility billing and management software in Microsoft's .net architecture. CUSI has all the modules in place to assure the full optimization of today's technology: Electronic Bill Presentation, Electronic Bill Payments, Web-site Integration, Automated Check Processing, GIS Integration, etc.

The Tax Bill™ – Real and Personal Property Tax Billing

Widely acknowledged as the leader in property tax billing automation, The Tax Bill is a versatile application. It automates the process of converting a property assessment into a billing statement to a concise series of repeatable steps. The Tax Bill® ushered in many industry firsts such as Mortgage company integration and Internet Payment solutions. The Tax Bill® enjoys dynamic calculation flexibility, which allows it to operate in Canada and all 50 states.

> Time America – Time and Attendance Software & Time Clocks

Time America, Inc has a time clock and web based software solution for your time and attendance needs. Since 1987 we have been a leading provider of time clocks, employee time tracking & labor management software solutions. We offer a variety of cost effective time clock data collection methods such a badge time clock, electronic time-sheets, biometric Hand punch time clock and biometric fingerprint time clocks, PC clock, web-clock, telephony systems, peripheral devices, such as PDA's & Windows based smart phones. Our labor management software solutions include web-based & desktop time and attendance software and over one hundred payroll exports to help you process payroll quickly and efficiently. At Time America we strive to accommodate virtually any timekeeping need.

In Atlantic Canada, DB Group Consulting is Certified Advantage Partner for Time America and Synel, world leader in Time Clocks

> Document Management & Imaging

For any organization to operate at optimum efficiency, it is essential that its information is securely stored and immediately accessible. Enterprise-wide Document Management solution is tightly integrated into all the major accounting and ERP systems - an enterprise-wide document imaging and management system that will boost productivity and significantly reduce costs. Dramatic savings of time and money are achieved by eliminating the printing and filing of outgoing and incoming documents. As these archived documents can now be accessed in seconds, productivity is greatly improved. By totally removing the need for traditional paper-based document storage, this space can be much better utilized.

IT Providers

➤ **Geeks Unlimited**, Corporate IT Consulting Division

We provide Enterprise Solutions for small to medium size businesses. We focus on all elements that impact your IT strategy from systems, to people, to training and business processes. We don't sell hardware....We provide complete business solutions by partnering with other businesses that have the knowledge and ability to assist us to fill your needs whether it be accounting, training, security systems, phone systems, website/database development, just to name a few.

➤ **ABM Integrated Solutions**

ABM Integrated Solutions is Atlantic Canada's largest IT solutions provider focused on the mid market. In business since 1975 with 14 offices and 140 employees throughout Atlantic Canada, we enable our customers to focus on their core business while we take care of their IT needs. Our solutions include Outsourced IT Services, Data Center Hosting, Help Desk, Consulting Services, On-site Support and Hardware/Software procurement.

➤ **Coral Business Communications Inc.**

Full Service Telecommunications Company, Maritime's answer to small to medium sized business telecommunications! We're a Maritime company focused on service and solutions. We are locally owned and operated and our people care about the success of your company. We've been in the telecommunications industry for a combined 85 years. Coral is built on strong relationships. We offer useable solutions that work.

➤ **Brain Diesel**

Brain Diesel represents the two areas of expertise that you need to have a truly productive day. You need to know how to use the Microsoft Office software that you use every day, that is, you need the "Book smarts", represented by 'Brain'. You also need to know what and when to do the things you do every day so you can lead a fulfilling day, moving towards your personal & professional goals. You need the "Street smarts"... the Diesel.

Our Honoured Presenters



Rob Lawson, a Field Sales Engineer III for the Sage ERP Division of Sage is considered to be one of the true experts on the SageCRM product.

Mr. Lawson has been with Sage for 9 plus years and is a Certified Consultant in SageCRM, Sage 300 ERP, Sage 300 ERP Project and Job Costing. He is also a Sage 300 ERP Certified Product Trainer, Sage 300 ERP Certified Sales Consultant, Sage SalesLogix Certified Engineer, and a Certified Pervasive Professional. He has a background in both Accounting and Information Systems and received a BBA in Accounting from Georgia State University.

Currently, Mr. Lawson provides pre-sales technical assistance to customers and partners for SageCRM, Sage 300 ERP, Sage Intelligence, and Sage 300 ERP Online. He also works closely with the development teams of SageCRM and Sage 300 ERP to help bring the front line experience of the pre-sales team from the customer and partner perspective into view. While in previous positions within Sage he has provided pre-sales assistance on SageCRM.com, Sage SalesLogix, Sage SalesLogix Web Client, and Sage SalesLogix Mobile.

Additionally, he regularly publishes articles for the Sage ERP Accpac and SageCRM Communities which can be found on the Sage 300 ERP and the SageCRM Community site. He also continues to teach the SageCRM Business Partner Community via public webinars, pre-recorded "videos on demand", and classroom courses.

Prior to joining Sage, Mr. Lawson has worked as a project manager, staff accountant and consultant for public accounting firms for eight years. This included work in areas such as sales, business analysis, implementations, customization, report writing, web site development, software and hardware support, and database conversions.

In his free time Mr. Lawson enjoys playing golf, photography, reading, working on computers, and ornithology.



Angela Nigro, Regional Sales Manager for Canada & Caribbean is located in a Mississauga, ON

Angela Nigro has been with Sage since 1999, accumulating a vast knowledge of information to share with the clients and partners.

Her current role as Regional Sales Manager for Sage HRMS in Canada & Caribbean, gives her the opportunity to communicate and consult with the Business Partners on the Sage HRMS product line enabling them to expand their growth and sales.

Prior to joining Sage, Angela had the role of Regional Account Manager and International Marketing Manager for a Manufacturing firm; as well as a Consultant, recruiting & deploying staff for a Recruiting firm.



Mike Wingrove, Senior Director of Sales, Sage

Robert Lavery, President, Lavery and Associates

Robert Lavery has a unique blend of technical software skills, sales, marketing and consulting skills combined with excellent presentation and teaching skills that have been developed through various positions in business for the past 18 years.

Robert not only has strong technical skills with software but outstanding presentation and teaching skills that accountants and their clients appreciate. References from these courses or other firms who have worked with Robert can be supplied at your request.



Harold Brogan, Director, Northeast Sales, Continental Utility Solutions

Harold Brogan has been Sales Director with Continental Utility Solutions, Ins (CUSI) for the last twelve years. Harold has helped hundreds of municipalities in the United States and Canada transition from their legacy software onto one of Continental's Industry leading utility billing and management software platforms.



Jeffrey (Jeff) C. Marr, Trusted IT Business Advisor, GEEKS UNLIMITED

With 27 years experience in the IT industry, technically sophisticated and business savvy IT professional with a pioneering career reflecting strong leadership qualifications coupled with well balanced technical and analytical skills and hands-on computer and networking expertise. I maintain focus on achieving bottom line results while formulating and implementing advanced technology and business solutions to meet a diversity of needs. I am passionate about what I do. Allow me to channel this passion by taking your vision of how technology should work for you and turn it into a reality.



Toby Keeping, Business Development Executive, ABM Integrated Solutions

Following his years as a systems administrator for an international engineering firm, Toby has spent the last decade integrating tailored technology solutions into public and privately run organizations to meet strategic business results.

With ABMIS he assists companies who seek to acquire technology without having to invest in technical staff or infrastructure. Leveraging enterprise-class computing hardware owned by ABMIS, much of his time is spent helping companies outsource their network as a monthly service.

Toby has presented Cloud Computing and Business Continuity to the Canadian Association of Family Enterprise NS (CAFE), and co-presented on the legal implications of email storage throughout Atlantic Canada with a prominent privacy lawyer at McInnes Cooper.



Glen Munroe, Microsoft Office Certified Professional, Brain Diesel



Denise Leblanc, Telecom Consultant, Coral Business Communications Inc.

Denise is employed with Coral Business Communications, as a Telecom Consultant! Bilingual Business Sales Consultant with over 12 years experience in sales, promotions, event planning & coordinating, Telecom and IT Solution Selling.

Denise attended NBCC Moncton and continued her studies at Mount Allison University working on a Bachelor of Commerce. Since then throughout her employment she has received many certifications and training; Samsung, Nortel, Microsoft, and HP to name a few.

Denise has a strong focus on Customer Service and she is a leader in Project Management, ensuring that all projects/solutions are correctly implemented in a timely manner and satisfactory to the Client.

DB Group Consulting team



Denis Boudreau CGA, President DB Group Consulting Inc, Sage Certified Consultant

Joey Laforge, Sage Certified Consultant

Kevin Lynch MBA, Sage Certified Consultant

Mathieu Bourgeois, Sage Certified Consultant

Kim Dixon CMA, Sage Certified Consultant

Sandra Britten CMA, Sage Certified Consultant

Bob Green, IT Consultant

Cathy Pirie, IT Consultant

David Ma, Consultant

Anthony Sutherland, Consultant

Paul Dorsey, Sales





<http://www.youtube.com/user/wwwSageCRMcom>

<https://www.sagecrm.com/v7.1>

Sage Accpac ERP Sage 300 ERP Sage Simply Accounting



Take a Tour

Sage 300 ERP: <http://www.sageaccpac.com/~media/Category/ERP/accpac/Assets/lp/sai/index.html>

Sage Simply Accounting: <http://www.simplyaccounting.com/productsServices/addOns/intelligence>



Sage Summit 2012

August 12–17 | Nashville, TN
Gaylord Opryland Resort and Convention Center

WWW.SAGESUMMIT.COM